

## COST ESTIMATION AND ECONOMICS

Marshall and Shift index in 1992 for equipments is 943.1

Cost estimation based on the equipment

Cost of the bare columns is  $3 \times 11000\text{£}$ .

Saddles cost  $720\text{£}/\text{m}^3$ .

Total cost of the packing ,for the 3 columns  $3 \times 315\text{£}$ .

Cost of the reactor is  $16000\text{£}$ .

There are five heat exchangers, reboilers and condensers, of shell and tube type. The approximate cost of the each exchanger is  $3000\text{£}$ .

The cost of one DPHE is  $1500\text{£}$ .

Therefore the total cost of the equipment =  $66445\text{£}$ .

Taking  $1\text{£} = \text{Rs } 63$ .

Total cost of the equipment =  $\text{Rs } 66445 \times 63 \times 1048 / 943.1$ .

$$= \text{Rs } 4.65115 \times 10^6.$$

## ESTIMATION OF DIRECT COST

COMPONENTS	COSTS
Purchased equipment cost ( E )	Rs 4.65115*10 <sup>6</sup>
Purchased equipment installation ( 39% of E )	Rs 1.8139*10 <sup>6</sup>
Instrumentation (installed cost), 28%E	Rs 1.3023*10 <sup>6</sup>
Piping installed, 31%E	Rs 1.4418*10 <sup>6</sup>
Electrical installation, 10%E	Rs 0.465115*10 <sup>6</sup>
Yard improvement, 10%E	Rs 0.465115*10 <sup>6</sup>
Service facility, 55%E	Rs 2.55813*10 <sup>6</sup>
Land , 6%E	Rs 0.279069*10 <sup>6</sup>
<b>TOTAL DIRECT COST (D)</b>	<b>Rs 13.999*10<sup>6</sup></b>

## ESTIMATION OF INDIRECT COST

1. Engg and supervision ( 32% E ) = Rs 1.48836\*10<sup>6</sup>

2. Construction + contractor fees ( 25% direct cost )  
= Rs 3.4997\*10<sup>6</sup>

**Therefore total indirect cost ( I ) = Rs 4.988118\*10<sup>6</sup>**

DIRECT AND INDIRECT COST (TOTAL) = Rs 18.9871\*10<sup>6</sup>

Contingence ( 10%D+I ) = Rs 1.89871\*10<sup>6</sup>

**Fixed capital investment ( FCI ) ,**

contingence + D + I = Rs 20.88801\*10<sup>6</sup>

**Working Capital:** (10-20% of Fixed-capital investment)

Consider the Working Capital = 15% of Fixed-capital investment  
i.e., Working capital = 15% of  $20.88801 \times 10^6 = 0.15 \times 20.88801 \times 10^6$   
 $= \text{Rs } 3.13320 \times 10^6$

**Total Capital Investment (TCI):**

Total capital investment  
 $= \text{Fixed capital investment} + \text{Working capital}$   
 $= \text{Rs } 24.02121 \times 10^6$

i.e., Total capital investment =  $\text{Rs } 24.02121 \times 10^6$

**Estimation of Total Product cost:**

**I. Manufacturing Cost** = Direct production cost + Fixed charges +  
Plant overhead cost.

**A. Fixed Charges:** (10-20% total product cost)

**i. Depreciation:** (depends on life period, salvage value and  
method of calculation-about 13% of FCI for machinery and  
equipment and 2-3% for Building Value for Buildings)

Consider depreciation = 13% of FCI for machinery and equipment  
and 3% for Building Value for Buildings)

i.e., Depreciation =  $\text{Rs. } 2.71541 \times 10^6$

**ii. Local Taxes:** (1-4% of fixed capital investment)

Consider the local taxes = 3% of fixed capital investment

i.e. Local Taxes =  $0.03 \times 20.88801 \times 10^6$   
 $= \text{Rs. } 0.6266 \times 10^6$

**iii. Insurances:** (0.4-1% of fixed capital investment)

Consider the Insurance = 0.7% of fixed capital investment

$$\begin{aligned}\text{i.e. Insurance} &= 0.007 \times \text{Rs } 20.88801 \times 10^6 \\ &= \text{Rs. } 0.14621607 \times 10^6\end{aligned}$$

**iv. Rent:** (8-12% of value of rented land and buildings)

Consider rent = 10% of value of rented land and buildings

$$\text{Rent} = \text{Rs. } 0.1302322 \times 10^6$$

Thus, Fixed Charges = Rs.  $3.61844 \times 10^6$

**B. Direct Production Cost:** (about 60% of total product cost)

Now we have Fixed charges = 10-20% of total product charges – (given)

Consider the Fixed charges = 15% of total product cost

$$\Rightarrow \text{Total product charge} = \text{fixed charges}/15\%$$

$$\Rightarrow \text{Total product charge} = 3.61844 \times 10^6 / 15\%$$

$$\Rightarrow \text{Total product charge} = 3.61844 \times 10^6 / 0.15$$

$$\Rightarrow \text{Total product charge (TPC)} = \text{Rs. } 24.1229 \times 10^6$$

**i. Raw Materials:** (10-50% of total product cost)

Consider the cost of raw materials = 25% of total product cost

$$\Rightarrow \text{Raw material cost} = 25\% \text{ of } 24.1229 \times 10^6$$

$$\Rightarrow \text{Raw material cost} = \text{Rs. } 6.03073 \times 10^6$$

**ii. Operating Labour (OL):** (10-20% of total product cost)

Consider the cost of operating labour = 12% of total product cost

$$\Rightarrow \text{operating labour cost} = 12\% \text{ of } 24.1229 \times 10^6$$

$$\Rightarrow \text{Operating labour cost} = \text{Rs } 2.89478 \times 10^6$$

**iii. Direct Supervisory and Clerical Labour (DS & CL):**

(10-25% of OL)

Consider the cost for Direct supervisory and clerical labour= 12% of OL

$$\begin{aligned}\Rightarrow \text{Direct supervisory and clerical labour cost} \\ &= 12\% \text{ of } 2.89478 \times 10^6 \\ &= 0.34736 \times 10^6\end{aligned}$$

**iv. Utilities:** (10-20% of total product cost)

Consider the cost of Utilities = 12% of total product cost

$$\begin{aligned}\Rightarrow \text{Utilities cost} &= 12\% \text{ of } 24.1229 \times 10^6 \\ &= 0.12 \times 24.1229 \times 10^6 \\ \Rightarrow \text{Utilities cost} &= \text{Rs. } 2.89464 \times 10^6\end{aligned}$$

**v. Maintenance and repairs (M & R):**

(2-10% of fixed capital investment)

Consider the maintenance and repair cost

$$= 5\% \text{ of fixed capital investment}$$

$$\begin{aligned}\text{i.e. Maintenance and repair cost} &= 0.05 \times 20.88801 \times 10^6 \\ &= \text{Rs. } 1.0444 \times 10^6\end{aligned}$$

**vi. Operating Supplies:** (10-20% of M & R or 0.5-1% of FCI)

Consider the cost of Operating supplies = 15% of M & R

$$\begin{aligned}\text{Operating supplies cost} &= 15\% \text{ of } 1.0444 \times 10^6 \\ \text{Operating supplies cost} &= \text{Rs. } 0.15666 \times 10^6\end{aligned}$$

**vii. Laboratory Charges:** (10-20% of OL)

Consider the Laboratory charges = 15% of OL

$$\Rightarrow \text{Laboratory charges} = 15\% \text{ of } 2.89478 \times 10^6$$

$$\Rightarrow \text{Laboratory charges} = \text{Rs. } 0.434212 \times 10^6$$

**viii. Patent and Royalties:** (0-6% of total product cost)

Consider the cost of Patent and royalties = 4% of total product cost

$$\Rightarrow \text{Patent and Royalties} = 4\% \text{ of } 24.1229 \times 10^6$$

$$\Rightarrow \text{Patent and Royalties cost} = \text{Rs. } 0.964919 \times 10^6$$

Thus, Direct Production Cost = Rs.  $14.7676 \times 10^6$

**C. Plant overhead Costs** (50-70% of Operating labour, supervision, and maintenance or 5-15% of total product cost); includes for the following: general plant upkeep and overhead, payroll overhead, packaging, medical services, safety and protection, restaurants, recreation, salvage, laboratories, and storage facilities.

Consider the plant overhead cost = 60% of OL, DS & CL, and M & R

Plant overhead cost

$$= 60\% \text{ of } ((2.8947 \times 10^6) + (0.3473 \times 10^6) + (1.04441 \times 10^6))$$

Plant overhead cost = Rs.  $2.5719 \times 10^6$

Thus, Manufacture cost = Direct production cost + Fixed charges + Plant overhead costs.

Manufacture cost = Rs.  $20.9580 \times 10^6$

**II. General Expenses** = Administrative costs + distribution and selling costs + research and development costs

**Administrative costs:**(2-6% of total product cost)

Consider the Administrative costs = 5% of total product cost

$$\Rightarrow \text{Administrative costs} = \text{Rs. } 1.206145 \times 10^6$$

**A. Distribution and Selling costs:** (2-20% of total product cost);  
includes costs for sales offices, salesmen, shipping, and advertising.

Consider the Distribution and selling costs = 15% of total product cost

$$\text{Distribution and selling costs} = 15\% \text{ of } 2.41229 \times 10^7$$

$$\Rightarrow \text{Distribution and Selling costs} = \text{Rs. } 3.6184 \times 10^6$$

**C. Research and Development costs:** (about 5% of total product cost)

Consider the Research and development costs = 5% of total product cost

$$\text{Research and Development costs} = 5\% \text{ of } 2.41229 \times 10^7$$

$$\text{Research and Development costs} = \text{Rs. } 1.2010 \times 10^6$$

**D. Financing (interest):** (0-10% of total capital investment)

Consider interest = 5% of total capital investment

$$\text{i.e. interest} = 5\% \text{ of } 2.40212 \times 10^7$$

$$\text{Interest} = \text{Rs. } 1.20106 \times 10^6$$

$$\text{Thus, General Expenses} = \text{Rs. } 7.23178 \times 10^6$$

**III. Total Product cost** = Manufacture cost + General Expenses

$$\text{Total product cost} = \text{Rs. } 28.1897 \times 10^6$$

**V. Gross Earnings/Income:**

$$\text{Wholesale Selling Price of carbitol per ton} = \text{£ } 70$$

Hence Wholesale Selling Price of carbitol per ton. =  $63 \times 70 = \text{Rs. } 4400$

Total Income = Selling price  $\times$  Quantity of product manufactured

$$= 4400 \times (25 \text{ T/day}) \times (330 \text{ days/year})$$

Total Income = Rs.  $36.3 \times 10^6$

Gross income = Total Income – Total Product Cost

$$= 36.3 \times 10^6 - 24.122 \times 10^6$$

Gross Income = Rs.  $12.1771 \times 10^6$

Let the Tax rate be 45% (common)

Taxes = 45% of Gross income

$$= 45\% \text{ of } 12.1771 \times 10^6$$

Taxes = Rs.  $5.4796 \times 10^6$

Net Profit = Gross income - Taxes = Gross income  $\times$  (1 - Tax rate)

Net profit =  $(12.1771 \times 10^6) - (5.4796 \times 10^6)$

$$= \text{Rs. } 6.6974 \times 10^6$$

**Rate of Return:**

Rate of return = Net profit  $\times 100$  / Total Capital Investment

Rate of Return =  $6.6974 \times 10^6 \times 100 / (24.02121 \times 10^6)$

Rate of Return = 27.881%